



SOLUTIONS

BUSINESS TRANSFORMATION  
THROUGH PEOPLE, PROCESS,  
AND TECHNOLOGY



Bob Parent  
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# TIME FOR CHANGE

Pressures from competition, growth opportunities, and changes in the economy indicate that it may be time for change. Whether it is process improvements or enhancements to technology, our consultants can assist in transforming your business to meet these pressures.

# BUSINESS TRANSFORMATIONS

## Is your company ready to transition to a digital future?

Business transformation takes on an important role in migrating to Oracle Cloud, selecting software, or -- in the case of a hybrid solution -- developing the interfaces.

Business transformation is a company's goal to of aligning people, process, and technology more closely with a business strategy and vision.



**Bob Parent, President and CEO**

*Bob has 30+ years of experience in manufacturing, inventory management, production control, supply chain management, and ERP implementations and transformations. Bob helps companies utilize the Oracle EBS and ASCP Planning software to the software's best potential.*



*"I have built BRV-Solutions to help companies resolve problems, recover costs, and transform their businesses."*

**Robert Parent**



**Michele Parent, VP Development and Training**

*Michele joins BRV-Solutions with thirteen years of training, mentoring, and teaching as a "highly-effective educator." With 10 years of office administration experience in corporate America, she has managed and supported sales teams and office personnel and is trained in Microsoft Office and Google products, including distance learning.*

*Michele has developed and implemented numerous strategies that make learning fun and exciting. She excels at reading personalities and finding common ground on which to connect to a diverse population.*

# OUR SERVICES

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Business Transformation to align People, Processes and Technology

Process Standardizations using Industry Best Practices

Oracle ERP EBS to Oracle Cloud ERP

Project Planning and Management

Supply Chain Planning Solutions

Solution Architecture services

Team integration through implementation and change management

Education and Training services

## ENDORSEMENTS

“

I have had the honor and privilege to work with Bob for several years, as a colleague and now as a client of BRV-Solutions. BRV was our first choice as a service provider, due to Bob's excellent knowledge of Oracle EBS. His work ethic is second to none and drives him to deliver a perfect solution every time.

BRV-Solutions will be my go-to service provider every time.

”

**LARRY MUSURACA**  
**IT - LEAD MANUFACTURING AND PURCHASING**  
**BUSINESS ANALYST AT THE MASTER LOCK COMPANY**

“

Bob Parent master production schedules this facility. He is well-versed in optimizing the schedule to meet distribution demands and does it effectively.

Oracle provides an excellent tool set, and Bob Parent understands and works them to a high level.

Bob is so knowledgeable in the entire process that there are only 1000 individuals like him in the entire world. Do anything to retain him.

”

**ROGER BROOKS**  
**AT OLIVER WIGHT CONSULTANTS**

**BRV**  
SOLUTIONS

# OUR TEAM


**BRV-Solutions employs a team of experts who can assist in implementing the transformation approach to achieving your company's strategic business goals.**

## Functional Consultants

- Manufacturing (Discrete, Flow and Repetitive)
- Financials and manufacturing costing
- BOM's, routings and resource planning
- Engineering
- Supply chain planning ASCP, MRP, Min/Max and Kanban
- Inventory management and shipping
- WMS
- MES
- S&OP / IBP
- Order management and advanced pricing
- Project and team management

## Technical Consultants

- Proficient in SQL, PL/SQL, Forms 4.5 and 6i, Reports 2.5 and 6i (Developer 6i), interfaces, Using API's, procedures, functions and triggers with deep experience with Manufacturing APIs
- Technical--Data conversions, interfaces, customizations
- Knowledgeable in XML publisher and Bi Publisher
- R12.04 PL/SQL, SQL\*Loader, SQL\*Plus, TOAD, UNIX Scripting, XML Publisher, BI Discoverer
- Well versed on More4Apps for data loading and conversions



**Our Consultants have many years of experience in all stages of project management including:**

- Implementation
- Project planning
- Requirements analysis
- Solution design
- Application configuration
- Testing/debugging
- End-user training
- Post-implementation support

# HOW WE WORK

BRV-Solutions creates business transformation solutions to increase efficiency through improved utilization of our client's current software.

- **Prioritize** the issues with requirements gathering
- **Demonstrate** how the standard Oracle EBS and ASCP work together
- **Implement** changes to software and processes to gain trust in the system
- **Align** Oracle EBS with the needs of the organization in a less customized state

“ I have built BRV-Solutions to help companies resolve the problem of running an over-customized system by creating business transformation solutions to increase efficiency through improved utilization of our client's current software and recovering these costs in preparation for implementing Cloud ERP and improving business practices. ”

**BOB PARENT**



# PEOPLE, PROCESS, TECHNOLOGY

BRV-Solutions focuses on aligning people, process, and technology in response to business changes.

## PEOPLE

While people are one of a company's strongest assets, they must be open to change.

As business practices change, the people must be prepared for -- and open to -- this change.

Minimize resistance: involve all levels of the company and appoint a high-level sponsor to the transformation project.

Sponsorship by an executive with authority leads to successful business transformations that are enterprise-wide efforts led by executives with broad organizational proficiencies.



## PROCESS

With the onset of Cloud Computing Software as a Service (SaaS), technology infrastructure is now rented instead of being built on an on-premises model.

Business-to-business (B2B) transactions are moving to new, cloud-based collaboration platforms, where millions of businesses and users are connected.

Cloud computing can accelerate time to value, drive higher adoption of new technologies, and connect value chains in real time.

Lowers costs through streamlined operations.

Increases accuracy in the processes.

Improves speed with better communication.

Makes your business more efficient.

## TECHNOLOGY

Do employees still rely on manual systems, sticky notes, and Excel spreadsheets to communicate decisions?

Even though employees may communicate through email and cellphones, this does not mean that the company has undergone a digital transformation.

A component of a digital transformation is a deep and significant alteration in the way the operation runs.

Using today's newest and most innovative technology leverages the communication from the ERP system to one central repository for information.

# OUR SOLUTIONS

While each Oracle product line (including Oracle E-Business Suite) continues its development roadmap to serve its target markets and customer base, Oracle is actively promoting a coexistence or hybrid model that enables customers to adopt Oracle's cloud services in ways that complement and augment their existing enterprise applications.

## PROBLEMS

- ▶ Pressures from competition
- ▶ Difficulties in moving to Cloud
- ▶ Over-customization stifles growth opportunities
- ▶ Changes in the economy

## RESULTS

- ▶ Process Improvements promotes Best Practices to current operations
- ▶ Enhance technology by standardizing processes utilized throughout the organization
- ▶ Transform business practices, create new business models and sources of value

## BENEFITS

- ▶ Cloud is off-premises enabling Cloud migration or developing interfaces for hybrid solutions
- ▶ Aligns People, Process, and Technology more closely with a business strategy and vision
- ▶ Supports innovative business strategies in response to business changes
- ▶ Helps to maintain a competitive advantage
- ▶ Lowers costs through streamlined operations
- ▶ Improves speed with better communication



We build robust and sustainable processes to offer the best retained value (BRV).

**BOB PARENT**



# YOUR TRANSFORMATION

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A transformation means that you have implemented technology that will enable completely new processes.

Is your company ready to transition to a digital future?



## Contact us

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